

Welcome to the Summer edition of Nortech's eNewsletter. We hope you find the below articles interesting and informative. If you have any feedback, questions or good installation stories we'd be more than happy to hear from you on info@nortechcontrol.com

Company News



Fit for Training

Nortech's comprehensive training facility has been given another upgrade. As well as being completely refurbished to accommodate more students, additional live demonstration and training equipment covering most of our products has been installed.

This allows us to train distributors and installers on a wider range of our product offerings including our standalone access controllers, fee-based access control solutions, networked access control systems, hands-free access control, biometrics and vehicle identification.

Please contact sales@nortechcontrol.com to arrange staff training on Nortech's products.

Nortech Events Diary



Successful IFSEC. Now looking forward to Security Twenty14.

IFSEC 2014 was a huge success and the Nortech team thoroughly enjoyed meeting existing and new customers from all areas of the security industry.

We now look forward to Security Twenty14 Autumn, which will be taking place on 28th October. So, if you missed us at IFSEC and would like to come and meet our sales team, why not join us at the Park Inn, Heathrow in October.

Aimed at end users, purchasers and those who specify security products, the Security Twenty14 Autumn conference brings together top security industry speakers and is supported by a large exhibition of cutting edge security products and services.

Want to keep up to date on the latest developments in the security sector? then register [HERE](#) for your FREE entry.

Product News



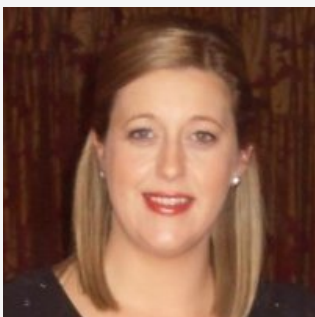
Number Plates Used As Access Control Credentials!

Nortech has been successfully supplying Nedap's automatic number plate recognition (ANPR) cameras to many of its customers as part of an access control system, where number plates are used as access control credentials.

The Nedap [ANPR](#) system is unique in the way it simplifies vehicle access control using number plate recognition. The ANPR Access reader automatically detects and reads the number plates of approaching vehicles. An integrated Wiegand Interface Module (WIM) converts each valid number plate into a Wiegand ID string. This is then sent to the Norpass access control panel in the same way as a standard card reader. Norpass then checks the Wiegand number for access rights so that access can be granted or denied accordingly.

The system is easy to install and the complete system is fully supported by the Nortech team.

Staff News



Nortech Boosts its Sales and Marketing Support Team

Nortech would like to welcome Louise Bowles as the newest administration member to its Sales and Marketing support team. Louise has over 17 years experience in customer services and holds a CIM qualification in marketing from Newport City University. She is very experienced in helping to deal with customer enquiries, providing customer service and dealing with all aspect of Sales and Marketing support.

Louise has already been a big help behind the scenes at IFSEC and is currently getting to know our customers through assisting with order processing and cleansing of the database.

You can contact Louise on 01633 485533 or email her on sales@nortechcontrol.com

[Follow Us](#)[Connect to Us](#)Email: info@nortechcontrol.comWeb: www.nortechcontrol.com