nortech news

the quarterly newsletter from Nortech Control Systems Ltd.

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Welcome to Nortech's 19th edition of the eNewsletter. We hope you find the updates below of interest and welcome any feedback you may have. Please email us on info@nortechcontrol.com

Company News

Nortech House – Our New Home

The early part of June saw Nortech staff move into their new home at Nortech House.

In a recent news item we promised to show you pictures of our new Headquarters once we had 'settled in' to our beautiful new home. Before we do that, let us tell you a little bit about our new surroundings.

Nortech House has a modern manufacturing facility, a purpose built training room and stylish office accommodation. The move is a sign of our commitment to provide a sound base on which we can support our customers with high quality products and services.

Click the link below to view pictures of Nortech House, or better still, come and see us in our new offices for FREE training, product demonstrations or just to have a nose around. We'll be sure to put the kettle on.

> Nortech House Gallery

Flush-Mount Reader – Steel the Limelight

In the last edition of Nortech News we introduced the stylish and modern Flush-mount Reader. It can be fitted to a standard UK wall switch back box, supports all of Nortech's proximity card options and is suitable for both indoor and outdoor use.

The Flush-mount Reader's tough housing and appealing design has stirred up a lot of interest with installers looking for a robust, stylish and attractive reader. To whet your appetite further we'd like to share with you some product photos of its first installation at a specialist project in Manchester.

You can see the Flush-mount Reader in action by clicking the link below to view the gallery of installed readers.

A case study that includes further details and explains *why* the Nortech Flush-mount Reader was the only suitable option for the application, will soon be appearing on our website.

> See views of the flush-mount in the field

AccessCardReaders.com – Read all about it

Since the launch of our website AccessCardReaders.com, which is dedicated to our specialist card reader capabilities, we have seen a significant increase in large-scale reader projects where our expertise has proved invaluable.

The initial reason for building the website was to provide a focus for our reader capabilities and to do so in a simple to understand format. The website structure required great thought from the whole Nortech team in order to achieve this and so far we've been very happy with the customer comments we have received.

Our ability to offer bespoke reader capabilities as well as off-the-shelf readers, which can read most of the leading access control company's cards and fobs, makes us a great partner and we believe the website is now informing potential customers of our abilities.

If you're keen to learn more about card reader technologies, AccessCardReaders.com is a great place to start!.

> Visit the Access Card Readers site

Where do you buy your electronic security?

The industry 'debate' over the last month has been about where best to buy electronic security products. Who can you trust? Who offers the best support and guarantees? And, who's likely to keep their word and still be around at Christmas?

Here at Nortech, we have always believed in letting security installers choose how to buy their access control equipment. That's why we make it possible to buy directly from Nortech or from one of our Approved Distributors.

We are happy to support whatever way is most appropriate to them, knowing that they will always end up with a well-supported, quality system that they can depend on.

Our distribution model is robust and we're confident that installers can be sure that there will always be a reliable source of Nortech products, thanks to our solid footing and responsible approach to business.

> Nortech approved distributors

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